

## HOW DO I SELECT MY COMMERCIAL DEVELOPER/BUILDER?

For business owners and managers your first step in finding a commercial developer or building contractor, is taking a good hard look at what you want and need in terms of a construction/renovation project.

*"A clearly defined strategy will help establish a character of success for your project, no matter what you are building or renovating."*

The initial challenge will be to define what you need, versus what you think you may need. An honest assessment will help clear up what you expect. Items include the general scope of work, quality level, project timing and safety. What you are prepared to invest in your project?

*"The ultimate goal now, is for you to find a reputable company that can deliver your list, at a reasonable cost"*

**WHAT ELSE SHOULD I DO?** Pay attention to local word-of-mouth referrals and references of contractors and developers. It's necessary to check and verify performance experience. A firm should be able to tell you who they have completed work for, and

checking their references for similar work is no different than checking into a prospective employee's history.

### A FEW POINTS:

- Ask questions until you have no more, take nothing for granted.
- Every project has different requirements, experience and good track records are important. Check out a firm's technical capabilities, safety certifications and record.
- Construction is about communication and relationships and trust. Have face to face meetings with the firm you are interested in. Make sure you are comfortable!
- Does the contractor have a clear understanding and good documentation? Are their answers detailed?
- Selecting a contractor solely on price is very risky. Remember:

*"You usually get what you pay for, and you don't get what you didn't pay for"*

Go with your gut, instincts are seldom wrong.

**SERVICES WE PROVIDE:** Initial Consulting and Project Planning, Budget Estimating, Development & Construction Drawings, Permitting, and full construction services.

**OUR EXPERIENCE:** Retail Stores, Restaurants, Community Buildings, Professional and Offices, Industrial and Farm Structures. A complete range of renovation and addition services for all buildings.

**NEED HELP?** Advance Design & Construction Ltd. can help fill in critical information on many of the questions you will be asking yourself, including an initial no cost consultation to see how we can help.

*Call us Today!*

Jeff Sohn  
Clarence Briggs




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